

# THINGS I'VE LEARNED ALONG THE WAY...A PARTIAL LIST

by Rex Houze

1. Be nice.
2. When the student is ready, the teacher will appear.
3. Don't shovel the river, let it flow.
4. There's no such thing as "all of a sudden."
5. This, too, shall pass.
6. Asking for help is not a sign of weakness.
7. People do things to gain a benefit or avoid a loss.
8. People do things for their reasons, not ours.
9. There's no such thing as knowing too much, but you *can* say too much.
10. Leaders are readers and readers are leaders.
11. Watch what a person pays attention to and you can tell what their subconscious intentions are.
12. Fix problems rather than fixing blame.
13. Fix issues, not people.
14. It's easier to act your way to a new set of feelings than it is to feel your way to a new set of actions.
15. You can when you think you can.
16. Our only limitations are those we place on our own mind.
17. Writing crystallizes thought and crystallized thought motivates action.
18. Smile, and the world smiles with you.
19. Honesty is the best policy.
20. Talk *with* people, not at them.
21. We become what we think about.
22. If you know, do. If you don't know, learn.
23. Enthusiasm is contagious and is the oxygen of the soul.
24. People respond to us, and judge us, by how we look, how we act, what we say, and how we say it.
25. Life is about relationships; the better our relationships, the better our life.
26. People are more important than things.
27. What's easy to do is also easy not to do.
28. We have to get it into our head before we get it into our feet.
29. Words are powerful.
30. Showing appreciation is powerful – and it usually doesn't cost anything.